

Message Text

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INFO OCT-01 ARA-10 ISO-00 EB-07 /018 R

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ARA/ECP:DLACEY (INFO)

COM/VENEZ:COL TBREWER

COM/EM:JDOYLE

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P 211652Z AUG 75

FM SECSTATE WASHDC

TO AMEMBASSY BOGOTA PRIORITY

AMEMBASSY BRASILIA PRIORITY

AMEMBASSY CARACAS PRIORITY

AMCONSUL PORTO ALEGRE PRIORITY

AMCONSUL RIO DE JANEIRO PRIORITY

AMCONSUL SAO PAULO PRIORITY

INFO AMCONSUL CALI PRIORITY

AMCONSUL MEDELLIN PRIORITY

UNCLAS STATE 198815

E.O. 11652: N:A

TAGS: BEXP, CO, BR, VE

SUBJECT: AGRICULTURAL MACHINERY TRADE MISSION

REF: STATE 181099

1. SIX ADDITIONAL FIRMS HAVE AGREED PARTICIPATE SUBJECT MISSION FOR TOTAL OF TEN FIRMS SIGNED TO DATE. IN ADDITION TO CHIEF INDUSTRIES, CESENA DISTRIBUTORS, DUNBAR KAPPEL, AND WESTGO, MISSION WILL BE COMPRISED OF FOLLOWING FIRMS:
(1) ACE PUMP CORP., MEMPHIS, TENN., JOHN E. CLACK, SALES MGR., CENTRIFUGAL, DIAPHRAGM, AND NYLON ROLLER AGRI-
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CULTURAL PUMPS. (2) DALTON, COOPER AND GATES CORP., NEW YORK, N.Y., MARTIN W. GANGL, PRES., EXPORT MANAGEMENT CO. REPRESENTING MANUFACTURERS OF COMPLETE LINE OF AGRI-CULTURAL MACHINERY AND IMPLEMENTS, INCLUDING FORESTRY AND

RELATED EQUIPMENT. (3) DEMUTH STEEL PRODUCTS CO., SCHILLER PARK, ILL., HARRY C. DEMUTH, PRES., CONCRETE SILO PRODUCTS FOR FORAGE AND GRAIN STORES; STRUCTURAL COMPONENTS FOR CONCRETE SILOS; FORAGE HANDLING EQUIPMENT, LIQUID MANURE HANDLING EQUIPMENT AND STORAGE SYSTEM STRUCTURES; FARM BUILDINGS. (4) H.D. HUDSON MFG. CO., CHICAGO, ILLINOIS JAMES G. W. WAITE, INTERNATIONAL NEW BUSINESS MGR., SPRAYER EQUIPMENT, POULTRY AND HOG EQUIPMENT, CATALYTIC HEATER BROODER. (5) GEHL CO., WEST BEND WISCONSIN, NICK CANDEE, EXPORT SALES MGR.-- LATIN AMERICA, FORAGE HARVESTERS AND BLOWERS, HAY MOWERS AND BALERS, FEED MIXERS, WHEEL LOADERS. ALSO SIERRA WEATHER INSTRUMENTS, SACRAMENTO CALIF., HAS VERBALLY AGREED PARTICIPATE AND FURTHER INFORMATION ON FIRM WILL FOLLOW SHORTLY.

2. SAMPLE BROCHURE AND 1000 BROCHURE COVERS AIR POUCHES RIO, SAMPLE BROCHURE AND 300 EACH BROCHURE COVERS AIR POUCHES CARACAS AND BOGOTA AUGUST 15. COMPANY LITERATURE AND INFORMATION SHEETS WILL BE FORWARDED ASAP.

3. MISSION ITINERARY FOLLOWS:

OCT 4 (SAT) LV MIAMI 1545 PA 457
--- -ARR CARACAS 2110

OCT 8 (WED) LV CARACAS 1400 VA 788
--- ARR BOGOTA 1445

OCT 12 (SUN) LV BOGOTA 0915 AV 085
--- / ARR SAO PAULO 1715

OCT 15 (WED) LV SAO PAULO 1720 VP 141
--- ARR PORTO ALEGRE 1840

OCT 17 (FRI) MISSION ENDS

3. POSTS REQUESTED RESERVE 10 SINGLES AND 1 SUITE AT
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FIRST CLASS HOTELS AND CONFIRM ASAP.

4. ADVANCE OFFICER IS MRS. VICKY C. EICHER, COUNTRY MARKETING SPECIALIST, OIM. POSTS WILL BE ADVISED AO ITINERARY SHORTLY. MAW

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To: BOGOTA
BRASILIA PRIORITY
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RIO DE JANEIRO PRIORITY
SAO PAULO INFO CALI

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